



Stephen Schwenker

Chairman of the Board, Co-Founder

NexGen Insurance

NexGen Insurance Broker Services

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Mr. Schwenker is a senior level insurance executive with over 30 years of experience in all facets of the insurance business with a particular focus on risk transfer mechanisms, new product development, captive formation, and healthcare. His expertise in management, sales, and underwriting with an emphasis on self-funded plan designs and private exchanges' accentuate his extensive skill sets.

Mr. Schwenker 's superior ability in assessing company's needs, implementing operational plans to meet short and long-range goals, and achieve company growth and profits are needed to lead the NGI team. Mr. Schwenker's primary focus at NGI include day-to-day oversight management, sales, account management, capital procurement, web development and updates.

Meeting and assessing these goals require particular focus on branding, marketing, and new business development. Mr. Schwenker's expertise in the Insurance industry has provided the necessary skill sets to steer the NGI team. His responsibilities include, but are not limited to the following:

- Implementation of Wellness Program that includes a propriety 40-panel blood draw. Our propriety Wellness program is a key risk management component to identifying early disease detection. The earlier a health concern is identified, the less costly the outcome; saving both the insured and insurer.
- Implement plans to meet short and long-range goals.
- Strategic implementation in building long-term relationships with agents, brokers, and managing general agents.
- Define product needs, marketing trends, and develop sales strategies.
- Identify merger and acquisition targets.
- Keep company on the cutting edge of technology.
- Ensure regulatory compliance with all state and federal agencies.
- Manage all facets of personnel, interview potential candidates.

Mr. Schwenker is a 1984 graduate of North Texas State University with a degree in finance/insurance.